

New Issue: Moody's assigns Aa2 rating to Seattle's new electric revenue bonds and affirms Aa2 rating on existing debt. Rating outlook is stable.

Global Credit Research - 12 Jun 2012

## Approximately \$2 billion of securities affected

SEATTLE (CITY OF) WA Electric Distribution and Generation WA

Moody's Rating

ISSUE RATING

Municipal Light and Power Improvement and Refunding Revenue Bonds, 2012A Aa2

 Sale Amount
 \$298,935,000

 Expected Sale Date
 06/26/12

Rating Description Revenue: Government Enterprise

Municipal Light and Power Improvement Revenue Bonds, 2012C (Taxable New Clean Renewable Energy

Bonds - Direct Payment)

 Sale Amount
 \$43,000,000

 Expected Sale Date
 06/26/12

Rating Description Revenue: Government Enterprise

Municipal Light and Power Refunding Revenue Bonds, 2012B (Taxable)

Aa2

Sale Amount \$9,385,000 Expected Sale Date 06/26/12

Rating Description Revenue: Government Enterprise

Moody's Outlook STA

### **Opinion**

NEW YORK, June 12, 2012 --Moody's has assigned Aa2 ratings to \$351.4 million of City of Seattle's (Seattle) City Light Department (Seattle City Light or SCL) debt obligations comprising of \$299 million of Municipal Light and Power Improvement and Refunding Revenue Bonds, 2012A and \$9.4 million Municipal Light and Power Refunding Revenue Bonds, 2012B (Taxable) and \$43 million of Municipal Light and Power Improvement Revenue Bonds, 2012C (Taxable New Clean Renewable Energy Bonds - Direct Payment). Moody's also affirmed Seattle City Light's Aa2 rating on outstanding revenue bonds. The rating outlook is stable.

#### SUMMARY RATING RATIONALE

The Aa2 rating considers SCL's financial policies including the Rate Stabilization Account (RSA), strong historical willingness to raise rates when necessary and SCL's access to the City of Seattle's (Unlimited tax GO: Aaa/stable) consolidated money pool. The rating is also supported by SCL's ownership of low cost hydro, long-term contract with Bonneville Power Administration (BPA, Aa1/stable), attractive service area and competitive retail rates.

The Aa2 rating also incorporates SCL's meaningful wholesale price exposure, hydrology risk and expected sizeable increases in debt over time to fund SCL's 6-year capital improvement plans (CIP) totaling \$1.8 billion. The rating also

considers debt service coverage improving to 1.5 times (post city tax) by 2014 and liquidity stabilizing around 100 days cash on hand over the longer term.

#### DETAILED CREDIT DISCUSSION

Seattle City Light is a department of the City of Seattle, which operates a utility system that primarily generates and delivers electricity to approximately 400,350 customers in the City of Seattle and several surrounding communities under franchise agreements. The City of Seattle is located in the western part of Washington State and is commercial hub for the Pacific Northwest. SCL's service area comprises of 131 square miles and a population of approximately 788,500. The major economic activities in the greater Puget Sound region are technology, manufacturing, healthcare, military and education.

In 2011, SCL received approximately 44% of its power from owned generation, 36% from BPA, 10% under long term or exchange contracts and 10% from the wholesale market. Owned generation totals 1,872 MW of nameplate capacity and primarily comprises of the 1,022 MW Boundary hydro project (Boundary Project) and the 802 MW Skagit Hydro projects (Skagit Projects). The Boundary Project is located in Pend Oreille county in Washington state and its original FERC license expired in September 2011. FERC has issued a one-year extension and Moody's expects further one-year annual extensions until a final long-term license is issued. The Skagit Projects comprise of three hydro projects that operate as one system since they are located on the same ten-mile section of the Skagit River. SCL also has smaller hydro facilities totaling 48 MW.

SCL is subject to ordinances and resolutions adopted by Seattle's city council and approved by the mayor. Seattle's mayor and city council also approves SCL's budget, sets rates and approves financing. In March 2010, the City Light Review Panel (Review Panel) was established to review and assess SCL's strategic plan, financing policies and rates. Review Panel members are drawn from SCL's customers and are appointed to staggered 1 to 3 year terms by Seattle's mayor and the city council.

SCL pays a utility tax (city tax) to the City of Seattle equal to 6% of gross revenues from retail sales, less certain adjustments. The City of Seattle's Charter does not permit SCL to pay taxes to the City of Seattle's general fund until ample provision has been made for the servicing of the debts and obligations of the utility and for necessary betterments and replacements for the current year. SCL also pays a separate state public utility tax equal to 3.873% of Gross Revenues from sales within the State, less certain adjustments.

As of December 31, 2011, Seattle City Light had total debt of approximately \$1.68 billion.

#### USE OF PROCEEDS:

Approximately \$200 million of the issuance represents new money and the proceeds are expected to be used to pay transaction costs, fund a portion of SCL's large capital program and provide for incremental funding of the debt service reserve. Seattle City Light's CIP includes major expenditures on the distribution system, generation improvements and general plant. The remaining funds totaling approximately \$153 million are expected to refund existing revenue bonds and pay transaction costs.

## LEGAL SECURITY:

SCL's bonds are secured by a pledge of the gross revenues of Seattle City Light and covenants require that the City of Seattle set rates to fund debt service, operating costs and other costs to maintain the system. Moody's considers the rate covenant to be weaker than typical for similar issuers. For additional indebtedness, SCL is required to meet a 1.25 times debt service coverage ratio based on net system revenues incorporating draws from and deposits into the RSA. Furthermore, the bonds have a debt service reserve sized to the lesser of maximum annual debt service or reasonably required reserve or replacement fund per the tax code. The latter threshold has been interpreted as 125% of average annual debt service and the reserve is currently based on 125% of average annual debt service. After debt issuance, the reserve is expected to be funded with a \$77 million surety from Assured Guaranty (insurance strength: Aa3/under review for downgrade) and \$36 million of cash.

Interest Rate Derivatives:

SCL does not have any derivatives other than those for power hedging.

KEY RATING FACTORS

## 1.HISTORICAL WILLINGLESS TO RAISE RATES TO MAINTAIN FINANCIAL CONDITION IS A STRONG FUNDAMENTAL CREDIT FACTOR

SCL's rate process is not regulated by the state regulatory board and Seattle's city council has shown a demonstrated willingness to use its authority to raise retail rates to support SCL's financial condition. For example, SCL raised rates 39% in 2001 and 13% in 2002 in response to extremely low hydro and high power prices during the 2001 power crisis. Seattle City Light subsequently implemented a net decrease in rates over time resulting in rates 11% less in 2008 than in 2002. In January 2010, SCL implemented a 13.8% increase primarily due to lower expected wholesale revenues and higher operating costs. In March 2010, the city council also adopted the RSA with a target balance of \$100-125 million and an automatic quarterly surcharge ranging from 1.5% to 4.5% to achieve a \$100 million balance. The RSA's starting balance of \$25 million in May 2010 resulted in an initial 4.5% surcharge and the surcharge has stepped down as the RSA balance reached \$70 million (see factor 3 for further analysis of the RSA). At year-end 2011, the RSA had approximately \$141 million due to strong regional hydrology leading to robust wholesale revenue. SCL also reserved greater funds in the RSA on the expectation that 2012 would likely be a challenging year and Moody's views such action as prudent for credit guality. For 2011 and 2012, the city council approved 4.3% and 3.2% base rate increases, respectively. SCL also completed its Draft Strategic Plan which calls for a 4.7% average annual increase from 2013 to 2018 and the city council is expected to approve the plan in July 2012. The city council's continued willingness to implement rate increases and implementation of the RSA are considered strong credit support factors. A material weakening of the willingness to raise rates or the RSA mechanism would be credit negatives.

Even with the rates increases, Seattle City Light's average system rates of 6.8 cents/kwh are well below Puget Sound Energy, the main investor owned utility in the area and they remain modestly below Washington State's average of 7.1 cents/kwh based on EIA data.

# 2.SCL HAS A MEANINGFUL EXPOSURE TO MARKET BASED REVENUES AND HYDROLOGY RISK WHICH HAS CONTRIBUTED TO VOLATILE CREDIT METRICS

SCL relies on market based revenues estimated at around 20% of consolidated revenues (gross basis) from 2006 to 2008 and net wholesale revenue (i.e. net of market purchases), which totaled an average of \$124 million per year during this period. Market prices in the region and associated wholesale revenues have declined steeply since mid-2008 given the recession and the decline in natural gas prices. Additionally, water levels were significantly below average in 2009 and 2010 resulting in less power available for sale into the wholesale market. For 2010, net wholesale revenue was around \$50 million compared to almost \$117 million in 2008. For 2011, net wholesale revenue jumped to \$91 million based on extraordinarily high water flows. Over the longer term, net wholesale revenue is expected to represent a lower share of total revenues based on growing retail revenue, lower power from BPA and relatively low forward market prices. SCL's latest forecast assumes net wholesale revenue around \$50-\$55 million in 2012 and 2013. These net revenue figures are lower than previously expected and it is likely to put pressure on SCL's metrics especially in 2012.

Since dropping to 1.0 times (post city tax) for senior debt service coverage ratio (DSCR) in 2009, SCL's debt service coverage metrics significantly improved to 1.6 times (post city tax) and 2 times (post city tax) for 2010 and 2011, respectively. The improvement was based on a combination of rising retail sales, RSA surcharges and SCL's 13.8% base rate increase. For 2011, improved net wholesale revenue also significantly boosted net revenue. Based on SCL's forecast, debt service coverage for 2012 and 2013 is likely to drop significantly to around 1.30 times and 1.45 times (post city tax), respectively, given lower wholesale revenue, growing operating costs and higher debt service. These DSCRs corresponding to a Baa category under Moody's US Public Power with generation methodology. Starting in 2014, consolidated debt service coverage ratios are expected to improve back to around 1.5 times (post city tax) and higher over time given forecasted RSA surcharges, higher retail revenues and higher net wholesale revenue. Seattle City Light also assumes approximately \$18 million in efficiency savings by 2015 and significantly rising interest income over time, which Moody's views as aggressive. That said, SCL should be able to average around 1.5 times post 2014 even with reduced efficiency savings and lower interest income assumptions. The long term forecasted DSCR of around 1.5 times (post city tax) s considered low for the rating and correspond to the low end of the A range in Moody's methodology and an inability to reach and maintain these credit metrics could lead to negative rating action.

3.THE RSA MECHANISM REMAINS A KEY TOOL TO MINIMIZE WHOLESALE REVENUE VOLATILITY WHILE ACCESS TO THE CITY OF SEATTLE'S MONEY POOL REMAINS AN IMPORTANT SOURCE OF LIQUIDITY

In 2010, SCL established the RSA to improve SCL's liquidity and to smooth out volatile wholesale revenue on a year

to year basis. The RSA targets \$100 million to \$125 million in the RSA and an automatic surcharge is triggered if the cash balance drops below specific thresholds. The quarterly surcharge is 1.5% if the RSA is less than \$90 million, 3% if the RSA is less than \$80 million and 4.5% if the RSA is less than \$70 million. If the RSA drops to \$50 million or below after reaching its \$100 million target, the city council will convene a rate review to try to bring the RSA up to \$100 million within 12 months. If the RSA is above \$125 million, excess funds could be used to refund ratepayers or be used for other purposes such as capital expenditures. A pre-existing \$25 million contingency reserve used to initially fund the RSA in 2010 and SCL made further contributions in 2010 and 2011 resulting in \$141 million balance at year end 2011. Seattle City Light made contributions above the \$125 million target based on expected usage in 2012 and onward due to low forecasted wholesale revenue.

Moody's views the RSA as a key risk management tool for SCL and its importance is demonstrated by its expected usage over the next several years. Seattle City Light forecasts the RSA balance will drop to an estimated \$70 million by year-end 2013 compared to \$141 million at year end 2011. Since the RSA balance will be below set thresholds, SCL estimates the automatic surcharges will take effect for quite a few years after 2013. Moody's views the RSA as a key mechanism to both supporting SCL's debt service coverage and liquidity. If the RSA mechanism is weakened or eliminated, SCL's rating would likely be negatively impacted.

An important source of liquidity is SCL's access to the City of Seattle's money pool, which totaled \$1.3 billion (\$904 million net of SCL's share) at year end 2011. Seattle's Director of Finance is authorized to make loans to Seattle's various enterprise funds including SCL for up to 90 days. For loans beyond the 90-day period, city council approval is required. Loans bear interest at the cash pool's rate of return.

Seattle City Light's access to the money pool was demonstrated during the 2001 power crisis when SCL borrowed up to \$107 million from the money pool. More recently, the low wholesale revenues resulted in SCL borrowing approximately \$14 million from the money pool during February and March 2010 while SCL's \$25 million contingency reserve at that time was maintained.

#### 4.BPA CONTRACT SUPPLEMENTED BY OWNERSHIP OF HYDRO SYSTEM PROVIDES LOW COST POWER

SCL benefits from ownership in 1,872 MW of low cost hydro generation and a long-term contract from BPA and these two sources provided approximately 80% of SCL's power in 2011. Seattle City Light's largest generation asset is the 1,022 MW Boundary Project whose FERC license expired in 2011 and is currently renewed annual by FERC until a new long term license is issued. SCL filed a revised application with FERC in March 2010 to renew the license based on a settlement with multiple stakeholders and SCL has incorporated into its long-term capital plan the various improvements under the settlement including environmental mitigation. Moody's expects that SCL will be successful in ultimately renewing the Boundary Project's license albeit some uncertainty remains on the renewal conditions. The remaining assets have license maturities from 2025 to 2028 except for the 30 MW Cedar Falls project, which does not fall under FERC jurisdiction.

In October 2011, SCL entered into a new long term contract with BPA that provides a 3.63% slice of the federal hydro system and 268 aMW of firm power shaped through the year. BPA's contract is considered an attractive long term source of power and the average cost in 2011 was around \$25/MWh, though Moody's recognizes this figure benefited from the high hydro levels in 2011 and a mixture of new and old contracts. The new contract represents 531 aMW under critical water conditions and is 57 aMW less power than the previous BPA contract that expired in September 2011. The reduced power from BPA primarily results in lower power available for market sales since SCL expects to have sufficient energy on an annual basis to meet load through 2020. Over the longer term, the reduced power levels from BPA also contributes to SCL having to reduce future load growth through conservation or sourcing additional generation resources.

SCL also has long-term agreements with the other hydro projects such as the Priest Rapids and Grand Coulee projects that provide low cost power. Additionally, long-term agreements with wind, landfill and biomass projects and acquisition of renewable energy credits (RECs) allow Seattle City Light to meet Washington State's renewable portfolio standards through 2015. Seattle City Light plans to meet the 2016 increase in renewable requirements by additional planned renewable resources, purchases of RECs and incremental increase in Boundary dam production capability.

5.LARGE CAPITAL EXPENDITURE PROGRAM IS LIKELY TO LEAD TO INCREASED DEBT ISSUANCE OVER THE NEXT SIX YEARS

Seattle City Light's forecasted capital program remains sizeable at approximately \$1.8 billion from 2012 to 2017

which is comparable to the previous \$1.8 billion forecasted over the 2011 to 2016. Annual capital expenditure is around \$300 million per year and over 2012 to 2017 period, the largest focus of the CIP is on the distribution system at \$786 million, which include capacity additions, service connections and transportation related costs. Forecasted generation related expenditures total \$300 million and include environmental mitigation and plant improvements. Costs of conservation is also sizable at around \$251 million.

SCL plans to fund these expenditures approximately 63% with debt, 28% from operations and 9% from grants and contributions. While the sizeable program and associated substantial increase in debt remain credit challenges for SCL, the risk remains manageable given the Seattle city council's demonstrated willingness to raise SCL's rates as necessary, the RSA and SCL's forecast of meeting 1.8 times debt service coverage (pre city tax). If any of these credit factors were to weaken, SCL's ratings will likely be negatively affected especially given the sizeable CIP.

#### Outlook

The stable outlook considers the benefit of the RSA mechanism, expected average DSCR of at least 1.5 times (post city tax) by 2014 and city council's demonstrated willingness to support credit quality. The stable outlook is also supported by the City of Seattle's strong economy and SCL's access to the City of Seattle's consolidated money pool.

What could move the rating - DOWN

SCL's ratings could be negatively pressured if the RSA mechanism is removed or weakened, the city council's willingness to increase rates weakens or if SCL is unable to improve its DSCR to 1.5 times (post city tax) over time. SCL's rating could be also be negatively pressured if the Seattle's money pool were to significantly deteriorate, if SCL's financial policy targets were to weaken or if the underlying regional economy were to weaken.

What could move the rating - UP

The ratings could be positively affected if SCL is able accumulate and maintain sizeable internal liquidity comfortably exceeding the 'Aaa' category under Moody's methodology and sustain significantly stronger than expected debt service coverage ratios commensurate with 'Aa' category.

## **KEY STATISTICS:**

Total Restricted & Unrestricted Cash and Investments, 2011: \$375 million

Boundary Project Hydro Capacity (Nameplate): 1,022 MW

Skagit Projects Hydro Capacity (Nameplate: 802 MW

Moody's Total Debt Service Coverage 2011: 2.28 times (pre city tax) / 2.0 times (post city tax)

Senior Debt Service Coverage 2011: 1.84 times (per resolution)

Cash to Debt Ratio, 2011: 18%

Debt Ratio, 2011: 67%

Consolidated Days Cash on Hand, 2011: 234 days

City of Seattle's Cash and Investment Pool, 2011: \$1.29 billion (\$904 million net of SCL's share)

Average System Rate, 2011: Approximately 6.8 cents/kwh

Revenue Bonds, 2011: \$1.68 billion

Public Power Rating Methodology Factors-Seattle City Light

1 Cost Recovery Framework: (25% weight) (Aaa)

- 2. Willingness to Recover Costs and Maintain Sound Financial Metrics (25% weight) (Aa)
- 3. Management of Generation Risk- (10% weight) (A)

4. Rate Competitiveness: (10% weight) (A)

5. Financial Strength:

Sub factor a) Adjusted Days Liquidity on Hand: (10% weight) (124) (A)

Sub factor b) Debt Ratio: (10% weight) (69%) (A)

Sub factor c) Adjusted Debt Service Coverage: (10% weight) (1.5x) (A)

Grid Indicated Rating: Aa3

Notching: +1 (access to Seattle's consolidated money pool)

Scorecard Indicated Rating: Aa2

The last rating action was on January 6, 2011 when Seattle City Light's Aa2 ratings were affirmed.

#### PRINCIPAL RATING METHODOLOGY

The principal methodology used in this rating was U.S. Public Power Electric Utilities With Generation Ownership Exposure published in November 2011. Please see the Credit Policy page on www.moodys.com for a copy of this methodology.

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